

2016-17 (CRT classes)

Triumphant Institute of Management Education Pvt. Ltd.

# INVOICE

To,	Bhavan's Vivekananda College of Science, Humanities & Commerce,	Invoice No	:	MIS/16/18
	Sainikpuri,	Date	:	12.09.16
	Hyderabad.			

0	DESCRIPTION	No.of.Students	Fee per Student		Amount (Rs.)
	CRT - IN-CAMPUS PROGRAM	221	1304.35	288,261.00	
	Sub Total :				288,261.0
					200,201.0
	Total				288,261.0
	ADD				
1	Service Tax @ 14%				40,357.0
4	SBC @0.5%				1,441.0
-	KKC @0.5%	×	-		1,441.0
4	Grand Total				

Rupees : Three Lakhs Thirty One Thousand Five Hundred Only

PAN NO: AAACT8337Q Service Tax Reg.No.AAACT8337QST001

> For TRIUMPHANT INSTITUTE OF MANAGEMENT EDUCATION PRIVATE LIMITED,

Authorized Signatory

(Please draw your cheque/D.D. in favour of **M/s.Triumphant Institute of Management Education Private Ltd** Payable at Secunderabad.)

95B, 2<sup>nd</sup> Floor, Siddamsetty Complex, Park Lane, Secunderabad - 500 003

Tel: 27898195/40088400 Fax: 040-27847334 e-mail: info@time4education.com website: www.time4education.com

CIN.No:U80101TG1995PTC022594



Triumphant Institute of Management Education Pvt. Ltd.

10<sup>th</sup> May, 2016

#### To,

#### The Principal

Bhavan's Vivekananda College for Science, Humanities and Commerce, Sainikpuri.

#### SUBJECT: CRT (CAMPUS RECRUITMENT TRAINING) PROGRAM

Dear Sir,

Greetings!

This is further to the discussion with you regarding the CRT 'Student Development Program - SDP' for your students.

Enclosed is our SDP (Campus Recruitment Training) structure 30 – sessions Program. The Program that we have structured exclusively for your students is intensive and will give an insight on prerequisites that a candidate needs to have while approaching companies. It would provide insight on changing trends and make them aware on industry expectations. The Program would deal with basics in aptitude, soft-skill enhancement & evaluation.

- ANNEXURE 1: T.I.M.E. A Brief Profile
- ANNEXURE 2: Course Structure for SDP 30 Sessions
- ANNEXURE 3: Delivery Mechanism
- ANNEXURE 4: Assessment Test & Pricing with Terms & Conditions
- ANNEXURE 5: SDP Pricing with Terms & Conditions

We would like to take this opportunity to assure you of the quality of instruction that would be imparted and we are sure that your students will be very happy with the course. We are looking forward to an enduring long-term relationship with your esteemed institution.

We now look forward to your confirmation of the terms and conditions to enable us start the Program.

Yours truly,

for Triumphant Institute of Management Education Pvt. Ltd, (T.I.M.E.)

Michael Stone (Dy. Gen. Manager - Marketing)

Tel: 27898194/5

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### ANNEXURE 1 - T.I.M.E. PROFILE:

#### T.I.M.E. (Triumphant Institute of Management Education):

T.I.M.E. is one of the leading coaching institutes for Test Preparation in India, one of the largest networks among all coaching institutes in the country. T.I.M.E. is headquartered at Hyderabad and today runs 236 offices in 112 cities throughout the country, we operate from more than 20 locations in Telangana/Andhra Pradesh (a detailed list of our offices is available at <u>www.time4education.com</u>) and offer training for national level exams such as CAT, GATE, NIMCET, MAT, JEE, etc.. We also cater to the local needs by training students for exams like the ICET in Telangana/Andhra Pradesh, the Maharashtra CET, and other state-level exams in different states, apart from offering training for international tests such as the GRE test, the GMAT<sup>®</sup> and the TOEFL<sup>®</sup> iBT.

We have trained over 1.7 million students for various courses over the last 23 years. This year alone we have trained above 75,000 students for the CAT examination across the country. This makes us one of the largest classroom coaching institutes for CAT in the country. At T.I.M.E. we believe in letting our results do the talking. Last year students who were part of our flagship program and were given training for CAT performed impressively. **2116 T.I.M.E. students into the IIMs alone – a total of 7379 final selections in CAT–2014** – "Results validated by M. Bhaskara Rao & Co. on 05/12/2015". the independent internationally reputed audit firm. This is the best result produced by any CAT coaching institute in the country.

T.I.M.E. has been offering Campus Recruitment Training for students from colleges that offer professional degrees (like Engineering & PG) to colleges offering general degrees like B. Com, B. Sc among others. This course is designed to train students for all the stages of Campus Recruitment. The program is continuously updated as per the changes in the recruitment procedures of various corporates to ensure the right focus. Over the years we have trained more than 30,000 such students.

T.I.M.E. employs a large number of full time faculty members across the country. These faculty members are highly qualified and experienced. The faculty team consists of a large number of MBA graduates from leading management institutions in the country, PhD holders in various areas, M. Phil graduates, engineering graduates from the IITs, RECs etc. The centres across the country are managed and run by highly qualified professionals – a number of them from top management institutes like the IIMs/XLRI. For all these professionals, education is something that is very close to their heart. Such highly qualified professionals with great love for education and wedded to the philosophy that can only mean one thing – students get the best inputs for their preparation. Today we are a company of more than 1850 strong. T.I.M.E. achieved an impressive brand turnover of Rs. 313 Crores.

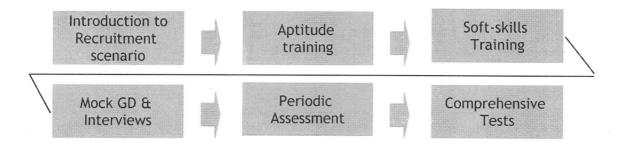
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Quantitative ability: A Numbers, Number Systems Percentage, Profit and Loss, Partnership A Average, Mixtures and Alligations; Simple Interest & Compound Interest Time and Work & Time and Distance Permutations & Combinations, Probability Verbal Ability: Sentence Correction & Paragraph formation Critical Reasoning	6
<ul> <li>Percentage, Profit and Loss, Partnership</li> <li>Average, Mixtures and Alligations; Simple Interest &amp; Compound Interest</li> <li>Time and Work &amp; Time and Distance</li> <li>Permutations &amp; Combinations, Probability</li> <li>Verbal Ability:</li> <li>A Sentence Correction &amp; Paragraph formation</li> <li>Critical Reasoning</li> </ul>	
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Verbal Ability: Sentence Correction & Paragraph formation Critical Reasoning	4
<ul> <li>Sentence Correction &amp; Paragraph formation</li> <li>Critical Reasoning</li> </ul>	4
▲ Critical Reasoning	4
_	
A Reading Comprehension	
Reasoning:	
▲ Deductions & Connectives	
<ul> <li>Distribution, Binary Logic, Puzzles</li> </ul>	4
Cubes, Venn Diagrams	4
-	
Clocks & Calendars	
Evaluation mechanism:	
$\checkmark$ Comprehensive – 2	4
A Periodic tests $-6$	
Basic Communication Skills:	
Speaking Skills - Inputs on speech i.e. pronunciation, Clarity and Diction	
(Pace & Pause), Modulation	
Writing Skills - Sentences, Paragraphs, Outlines etc.; Resumes and	3
Applications; E-mail writing and other Correspondence - Formal and	
informal letters	
A Presentation skills (Basics, Presentation Session) & JAM Session	
Personality Development: (Group Instruction)	
Self Motivation	
A Positive Attitude	2
▲ Time Management	
A Personal Grooming	
Psychometric Test:	
Psychometric Test + Discussion (Group Instruction)	1
Group Discussions:	
GD Basics (Group Instruction) and Mock GD	3
Interview skills:	
Interview skills basics (Group Instruction)	3
Resume building skills (Group Instruction)	
Mock interviews	
Value Added Services:	
Workshop on industry scenario and employability (the required skills to gain a be	etter job).
Note: Each session comprises of 1:30 hours to 1:45 hours	

#### Course Structure for the Student Development Program (SDP)

#### Program Delivery Mechanism

#### 30 - Sessions Training Mechanism Flow



Step 1:

- The Students would be given an overview of the industry recruitment scenario and the importance of the recruitment pattern
- The student would be given an insight on the relevance of aptitude test with the job.
- Aptitude Test, GDs & interviews (an elimination / assessment tool)

Step 2:

- The training in aptitude would be imparted to the categorized batches
  - Few classes would be conducted in larger groups in a seminar hall for more interaction and value exchange.

Step 3:

- The training in soft skills would be imparted to the categorized batches
  - Few classes would be conducted in larger groups in a seminar hall for more interaction and value exchange.

#### Step 4:

• Mock interviews and group discussions would be conducted to a set of students and the participants would be given feedback on their performance

Step 5:

- During the training program, section specific sectional tests would be conducted subject to the sections completed
  - The analysis of individual results would done to understand the student performance
  - The students would be given additional inputs if required

Step 6:

• Comprehensive test (company specific, if required) would be conducted for the students to experience the campus recruitment testing patterns

#### Assessment Test Module

	Program Coverage - (1 Sessions)	Approximate no. of sessions		
Assess	ment Test:			
*	On-line / Paper & Pencil Mode	1		
<u>۸</u>	Results along with analysis would be submitted to the College			

## Pricing per student for the Assessment Test at Bhavan's Vivekananda College for Science, Humanities and Commerce, Sainikpuri

Price per student for On-line Mode :- Rs. 50.00/- (Rupees Fifty Only)

Price per student for Paper & Pencil Mode :- Rs. 20.00/- (Rupees Twenty Only)

#### TERMS AND CONDITIONS:

- A The above mentioned price is inclusive of Service Tax and Education Cess
- ▲ The above-mentioned price for the CRT program is applicable subject to a *minimum of 500 students* enrolling for the test
- ▲ The College has to provide necessary infrastructure to conduct the test
- Analysis would be shared after one week of completion of the test

### Pricing per student for the Campus Recruitment Training Program at Bhavan's Vivekananda College for Science, Humanities and Commerce, Sainikpuri

Price per student for 30 session module (Ref. Annexure 2) :- Rs. 1,800.00/- (Rupees One Thousand and Eight Hundred Only)

#### TERMS AND CONDITIONS:

- ▲ The above mentioned program would be delivered between Monday to Friday and the coverage would be 4 to 6 hours per day, per batch
- A The above mentioned price is exclusive of Service Tax and Education Cess
- ▲ The above-mentioned price for the CRT program is applicable subject to a *minimum of 200 students* enrolling for the course
- Ten days prior to the commencement of the program, intimation on the exact number of students per batch is required
- A Details of the students who will be attending the program have to be provided before the Batch start date
- ▲ Enrolled students will be divided into 60 80 for each batch
- Faculty Scheduling is based on the availability and sole discretion of T.I.M.E.
- ▲ The time-table will be given in advance and no changes will be entertained
- Non-Availability of the students for a scheduled class will be treated as COMPLETED by us
- A On the day of the class, transportation & working lunch needs to be provided to the faculty scheduled

#### A Payment details

- 1. Cheque / DD to be raised in favor of T.I.M.E. Pvt. Ltd. payable at Secunderabad
- 2. 70% Advance payment is to be made before the day of commencement of the program
- 3. 30% Balance payment is to be made before the completion of the program
- 4. This proposal is valid for one month from the date of the proposal.